













APPENDIX A

QUARTER 4 - TARGET SUMMARY

Area of Work	2018/19 Week 52 Actual	2019/20 Week 52 Actual	2019/20 Week 52 Target	+/-	Target Achieved	2019/20 Year-end Target	+/-
Rent collected as a % of rent due	99.61%	100.49%	98.89%	+1.60%		98.89%	+1.60%
Cash Collected	£121,268,630	£115,715,705	£115,148,282	+£567,423		£115,148,282	+£567,423
Standard Arrears (£)	£1,200,595	£1,628,562	£2,305,959	-£677,397		£2,305,959	-£677,397
CT Housing Benefit Recovery (£)	£1,431,789	£1,217,720	£1,411,689	-£193,969		£1,411,689	-£193,969
Total CT Net Arrears as a % of Debit	3.56%	3.63%	4.29%	-0.66%		4.29%	-0.46%
Total Current Tenant Arrears (£)	£4,786,776	£4,649,686	£5,660,973	-£1,011,287		£5,660,973	-£1,011,287
FT Arrears as a % of Debit	1.99%	2.10%	2.07%	+0.03%		2.07%	+0.03%
Re-let Times Cumulative	41.54 days	48.37 days	44 days	+4.37 days		44 days	+4.37 days

Area of Work	2018/19 Week 52 Actual	2019/20 Week 52 Actual	2019/20 Week 52 Target	+/-	Target Achieved	2019/20 Year-end Target	+/-
Re-let Times Standard	33.65 days	38.88 days	26 days	+12.88 days		26 days	+12.88 days
Re-let Times Major	84.09 days	92.45 days	58 days	+34.45 days		58 days	+34.45 days
Total Voids as a % of Stock	1.09% (312)	1.79% (513)	1.00% (285)	+0.79% (+228)		1.00% (285)	+0.79% (+228)
Total Void rent Loss as a % of Debit	1.04%	1.34%	1.25%	+0.09%		1.25%	+0.09%

Green = on target or better than target

Yellow = not fully meeting target but an improvement on the same position last year

Red = below target